



# POLY PRODUCTS FOR UC PROVIDERS

# THE POWER OF MANY

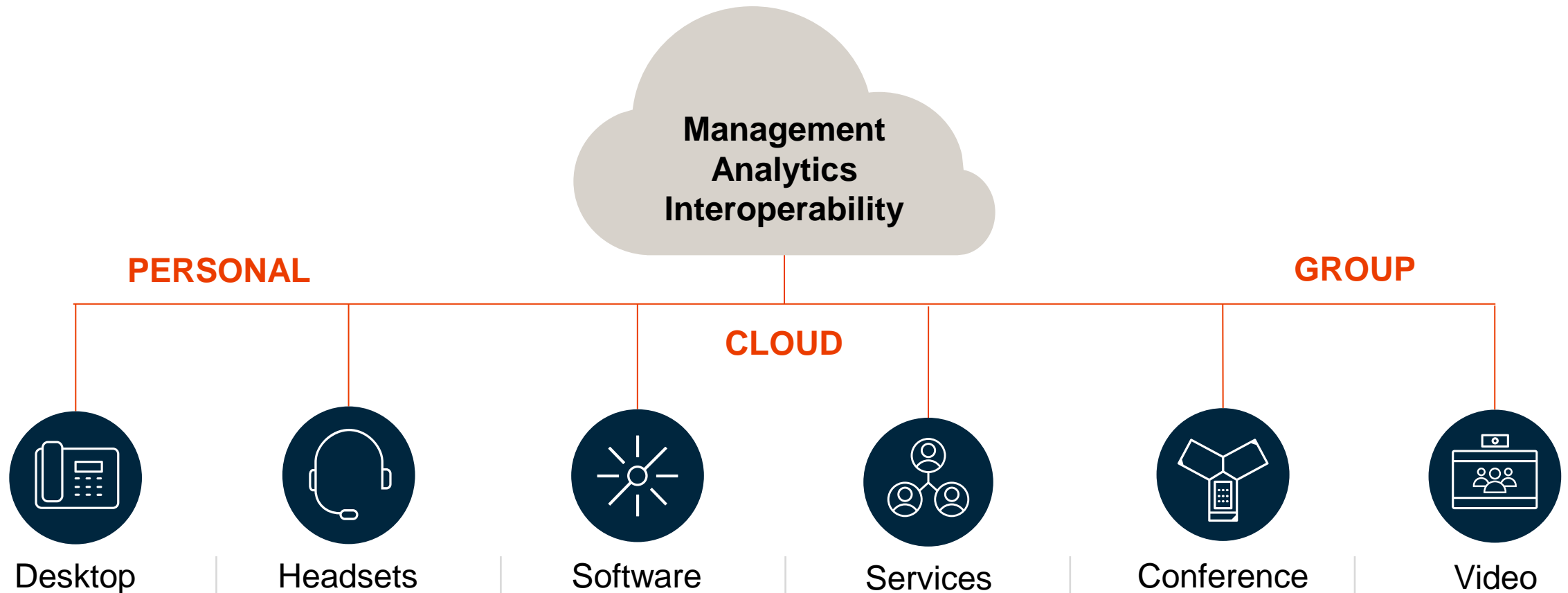
Polycom and Plantronics now together as Poly

“No one can whistle a symphony. It takes  
a whole orchestra to play it.”

- H.E. Luccock

# POLY END-TO-END PARTNER SUPPORT SYSTEM

Deliver endpoints that elevate experience and software & services that solve critical problems



See [investor.poly.com](https://investor.poly.com) for reconciliations of GAAP to non-GAAP measures



# STRATEGY VISUALIZED

## PERSONAL

Desktop | ATA's | Headsets | Cameras



**CLOUD**  
Management  
Analytics  
Interoperability



Free Device  
Management



DaaS & other  
OPEX  
Services

## GROUP

Audio | Video | Audio + Video





# POLY VOICE DEVICE FAMILIES

NEW



Poly Edge B Series



Poly VVX Business IP Phones



Poly CCX Series



Poly 300 Series ATAs



Poly Trio  
C60



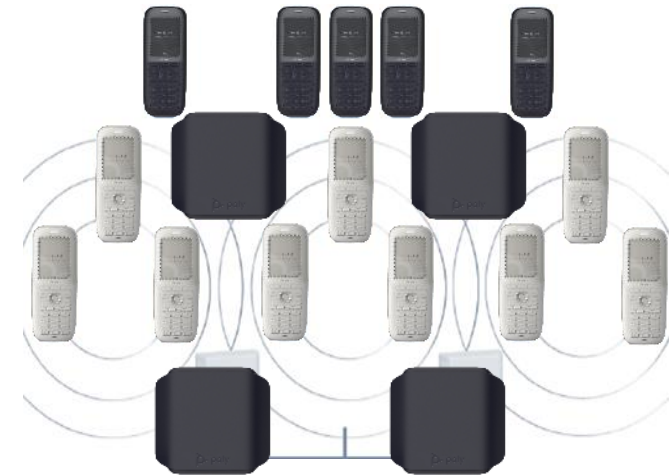
Poly Trio  
8800



Poly Trio  
8500



Poly Trio  
8300



Poly Rove Series



VVX D230



# C-19

MARKET INSIGHTS  
& HOW POLY  
HELPS WFH



# WFH HIGHLIGHTS

**One in four workers say they are working entirely from home**

**U.S. workers average 5.8 remote workdays, up from 2.4 pre-pandemic**

**Estimated \$90.9B in gas savings in the USA**





# WFH DEMAND EXPLODES WITH PANDEMIC

BOOKSHELF COPY

## Could working from home become the new normal?

Managers are learning as they go as remote workers don't turn on their webcams for video conferences because their hair looks bad.



The New York Times

Opinion

## You Are Not Working From Home

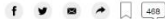
How to make sure the rise in remote work doesn't mean the death of work-life balance.



By Charlie Warzel

Mr. Warzel is an Opinion writer at large.

May 28, 2020



## Broward County Employees Frustrated At Lack Of Work From Home Policy

By DANIEL RIVERO • MARCH 18, 2020

## A Guide on How to Make the Most of Working From Home During the Coronavirus Outbreak

COVID-19 is making remote work a new norm

By Mary Emily O'Hara

March 10, 2020



KSAT San Antonio

### Amazon hiring for 1,000+ full-time, work-from-home jobs

Amazon has more than 1100 work-from-home jobs currently available on their website.

3 days ago



ORGANIZATIONAL CULTURE

## The Alternative Workplace: Changing Where and How People Work

by Mahlon Apper, IV

From the May-June 1998 Issue

Save Share Comment Print \$6.95 Buy Copies

On September 20, 1994, some 32,000 AT&T employees stayed home. They weren't sick or on strike. They were telecommuting. Employees ranging from the CEO to phone operators were part of an experiment that involved 100,000 people. It's purpose? To explore how far a vast organization could go in transforming the workplace by moving the work to the worker instead of the worker to work.

## Employee quits job after being told he can't work from home amid COVID-19 outbreak

Posted: 2:55 PM, Mar 19, 2020 Updated: 6:44 PM, Mar 19, 2020

By: Chris Stewart



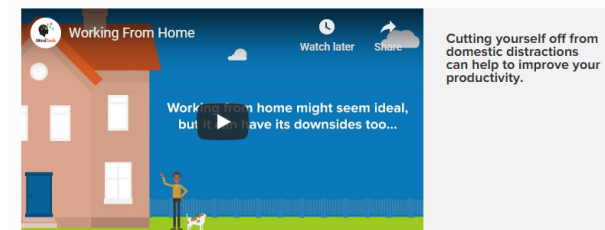
## Staying Focused When You're Working From Home

### Deal With Distractions to Get Everything Done

Mark's boss has agreed that he can work away from the office three days a week and, this morning, he set up his laptop on the kitchen table, ready to tackle the long list of things he needs to do. But, eight hours later, that list hasn't changed much! What's he been doing all day?

Working from home can be highly productive, but it can also go badly wrong. Without a proper office space, a prioritized schedule, and on-the-spot supervision, it's all too easy to be distracted, and to get very little done – like Mark!

In this article and video, we explore ways to avoid the pitfalls, conquer distractions, and stay professional and productive while you're working from home.



abc NEWS

VIDEO

LIVE

SHOWS

2020 ELECTIONS

CORONAVIRUS

More

## Best tech for working from home during coronavirus pandemic

Tech tips that can help make remote work setup a lot easier.

By Samara Lynn and Mark Coppock | DIGITAL TRENDS

March 14, 2020, 12:37 PM • 8 min read



## Why Working From Home Is Beneficial for the Employer and Employee

Working from home has been a growing trend; the outbreak of COVID-19 might make it mainstream.



NEXT ARTICLE



National

## Federal employees may soon be ordered to work from home. That could pose serious cybersecurity risks

The coronavirus outbreak may prompt the federal government's biggest telework experiment to date.

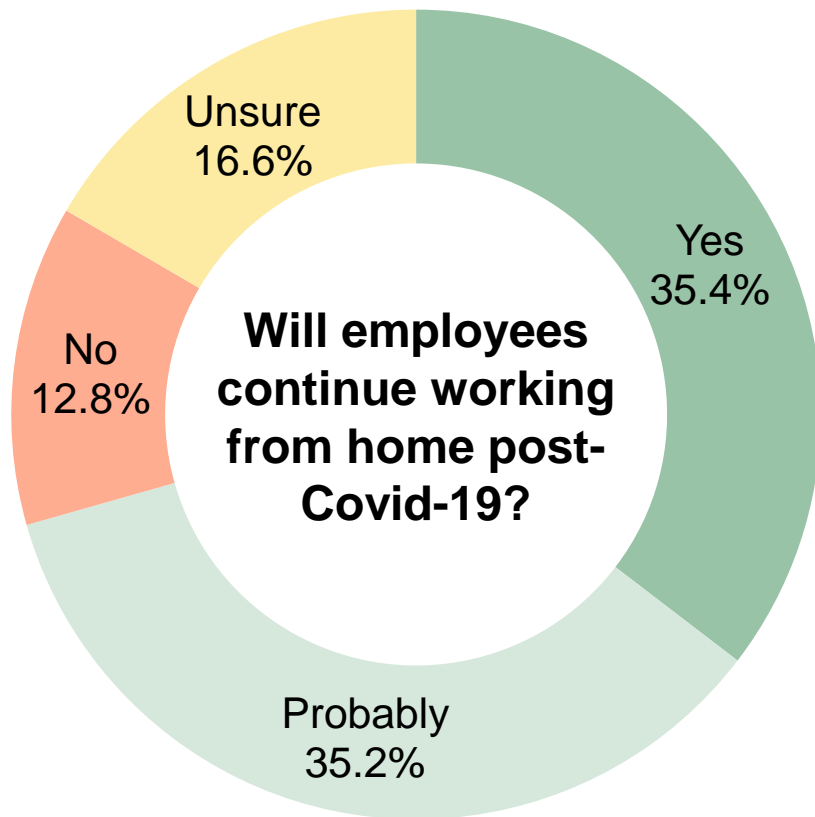
## 32 Legit Companies That Will Pay You To Work From Home

GOBankingRates Cameron Huddleston

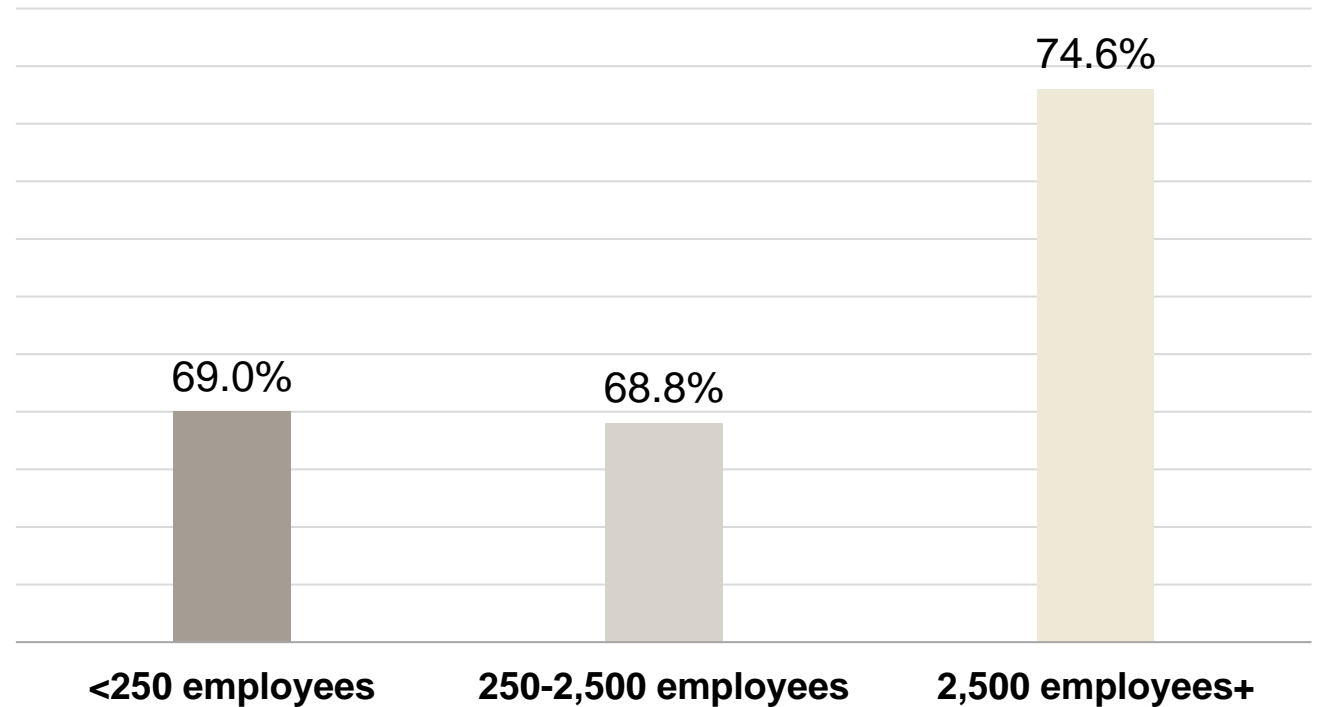
GOBankingRates March 9, 2020

# ANALYST PERSPECTIVE: AT LEAST 70% TO CONTINUE WFH

72% WFH now vs 34% pre-pandemic\*



Planning to Continue WFH, After Covid Restrictions Lifted (Yes and Probably)



Source: Nemertes Research 2020



# POLY PERSPECTIVE:

Top Enterprise UCaaS Challenges with WFH:

1. EMPLOYEE PRODUCTIVITY & SATISFACTION
2. COST / LIQUIDITY & CASH FLOW
3. UNPREDICTABLE (HOME) NETWORKS

**#1 QUESTION PARTNERS ARE ASKING:  
CAN YOU HELP US?**





# WFH CHALLENGES:

## NOISE & DISTRACTIONS



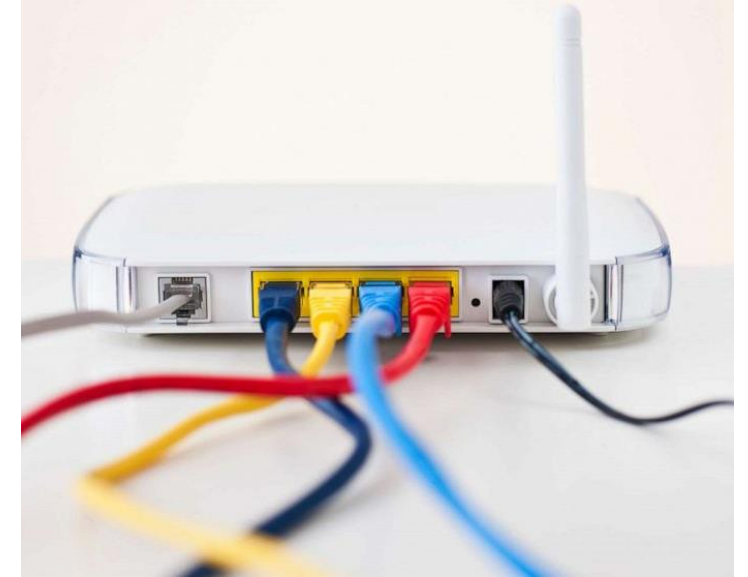
1. Distracting noises / interruptions
2. I can't hear / can't be heard
3. Video calling fatigue
4. App incompatibility / several platforms
5. I look terrible on video

## CASH FLOW / LIQUIDITY



1. Revenue loss during Pandemic
2. Unknown 'return to normal' (profitability)
3. Potential 2<sup>nd</sup> or 3<sup>rd</sup> wave
4. Mounting debt and cost of debt
5. New costs with a remote workforce

## (Home) NETWORKS



1. Inadequate bandwidth / no QoS
2. Firewall settings
3. Unresolved technical issues
4. Household usage/quantity of devices
5. No cabling / dependent on WiFi

# POLY WFH SOLUTIONS:

## NOISE & DISTRACTIONS



1. Headsets / USB Speakerphones
2. Desktop & Conference Phones
3. USB Cameras

**IMPORTANT:** Poly provides End Customer Headset Support



## CASH FLOW / LIQUIDITY



1. Device as a Service
2. Leasing
3. Full Coverage Warranties

## NETWORK



1. Poly Device Management
2. Cloud Tools
3. Analytics

# INTRODUCING POLY EDGE B SERIES

Rendered Images. Do not copy and use



New design language



More languages/  
countries



Opus codec support for  
better audio



Affordable for broad  
deployment



Same great Poly audio



Simple out-of-box  
experience



Poly Edge B10

2 line keys  
8 lines supported

Fast Ethernet

PSU Only (in-box)

MSRP USD: \$100  
(EUR: €86, GBP: £77)

Poly Edge B20

2 line keys  
8 lines supported

Fast Ethernet

PoE

MSRP USD: \$100  
(EUR: €86, GBP: £77)

Poly Edge B30

4 line keys  
16 lines supported

Gigabit Ethernet

PoE

MSRP USD: \$120  
(EUR: €103, GBP: £92)





# WHY POLY EDGE B SERIES?

***Spot-on mix of new and heritage—COMPETITIVELY PRICED***



## **Right Features. Right Price**

Priced to compete in price sensitive markets—with 3.5 mm headset support and more languages too



## **Customer Loyalty**

Looks great. Sounds great.  
Easy to learn. Reliable.



## **Call with Confidence**

Be heard clearly with HD voice. No question how you're connected with illuminated mute, headset, and speaker buttons



## **Simplified Deployments**

With PDMS-SP or Poly LENS management, it is zero-touch deployment for end-users. Easier for Service Providers to troubleshoot too



## **Built for Compatibility**

Open SIP phones with proven features—to be tested with major UCaaS platforms



## **Poly Acoustic Fence**

This award-winning feature<sup>1</sup> blocks out the background noise your caller would otherwise hear



<sup>1</sup> Internet Telephony Unified Communications Product of the Year Award - 2017

# POLY EDGE B SERIES IP PHONES OVERVIEW

Rendered Image. Do not copy and use



# POLY EDGE B SERIES KEY DIFFERENTIATORS

## Poly Edge B series phone compared to VVX 150

Feature / Functionality	VVX 150	Poly Edge B Series
Cloud Native Device Management (PDMS – Lens)	✓	✓
Illuminated Mute, Headset, Speaker Buttons	X	✓
Background FW Updates, Better TR-69 Support	X	✓
Leverage QR Codes for end user documentation in video format	X	✓
Headset Connection Flexibility with 3.5mm Headset Support	X	✓
5-way Audio Conferencing	X	✓
Diverse User Interface Language Support	X	✓
Non-PoE model option (Poly Edge B10 model) with Power Supply Unit (PSU) included in the box	X	✓



# INTRODUCING VVX X50

**THE FUTURE OF POLY'S ENTRY-TO-MID  
LEVEL PHONES IS HERE TODAY**

**Now also available with Obihai SIP stack**



# POLY VVX X50 SERIES IP PHONES

## AWESOME DEVICES



### Add Obi WiFi USB Adapter

VVX 250  
VVX 350  
VVX 450

#### VVX 150



- **\$89 MSRP**
- 2-Line B/W
- 2-port Ethernet
- 1 RJ-9 Port

#### VVX 250



- **\$179 MSRP**
- 4-Line Color
- 2-port Gig-E
- 1 USB Port
- 1 RJ-9 Port
- Wi-Fi via USB

#### VVX 350



- **\$239 MSRP**
- 6-Line Color
- 2-port Gig-E
- 2 USB Port
- 1 RJ-9 Port
- Wi-Fi via USB

#### VVX 450

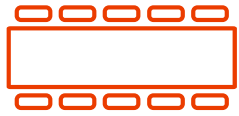


- **\$279 MSRP**
- 12-Line Color
- 2-port Gig-E
- 2 USB Port
- 1 RJ-9 Port
- EM50 Side Car
- Wi-Fi via USB

# POLY ACOUSTIC FENCE

Noise cancellation when on headset or handset

## APPLICATIONS



Call center



Open office



Retail and  
restaurant



Health services

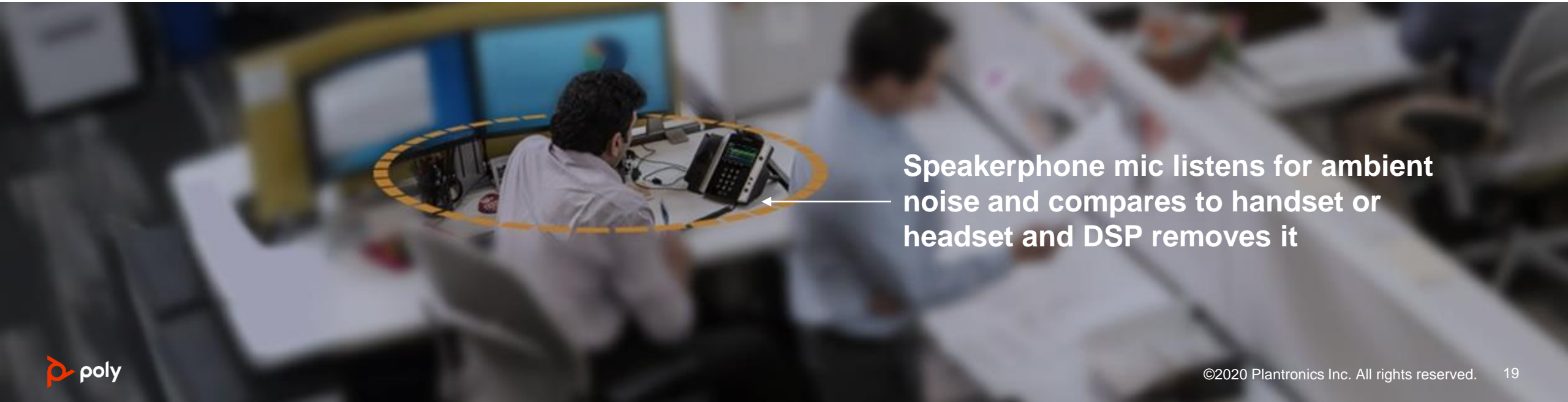


Government  
(OPSEC)

Click here to watch AF on Youtube

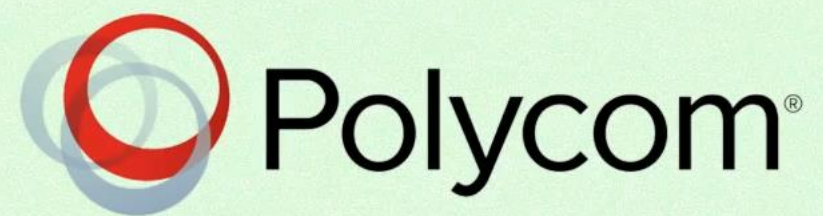
[Acoustic Fence demo using the handset](#)

[Acoustic Fence demo using a headset](#)



Speakerphone mic listens for ambient noise and compares to handset or headset and DSP removes it





# HOW A DESK PHONE SOLVES WFH PROBLEMS



## Noise at home

Kids, spouse, neighbors, barking dogs, and vacuum are sources of noise that can make it hard for others to hear you

**Poly Acoustic Fence blocks out background noise**



## PC issues

Applications competing for PC resources, crashes, auto-updates can disrupt or disconnect calls

**Poly phone is “always on” dedicated communications device**



## Home networks

Most homes rely on Wi-Fi, not Ethernet. Bandwidth may be taxed by other home users (video streaming, online classes, gaming)

**Most modern Wi-Fi routers prioritize VoIP. Many Poly phone models have Wi-Fi built-in or option with USB adapter**



## Support and deployment

Managing users remotely is top challenge identified by IT for work-from-home employees\*

**Poly cloud tools allows service providers and IT to remotely manage phones. Soft clients don't allow similar support**



## Work-life separation

Reimbursing employee mobile phones for work can be expensive, and work calls can come in at all times of day

**A Poly phone with a work number assigned is more cost-effective and provides clear boundaries between work and personal calls**

# VVX X50 BENEFITS FOR WORK-FROM-HOME

## Acoustic Fence

helps eliminate background noise for far-end call participants

## Industry-best, hands-free

full-duplex speaker phone

## Headset connectivity

RJ9, USB, or Bluetooth via BT600 adapter

## Easily control calls

using dedicated hard keys and contextual soft key functions

## HD Voice

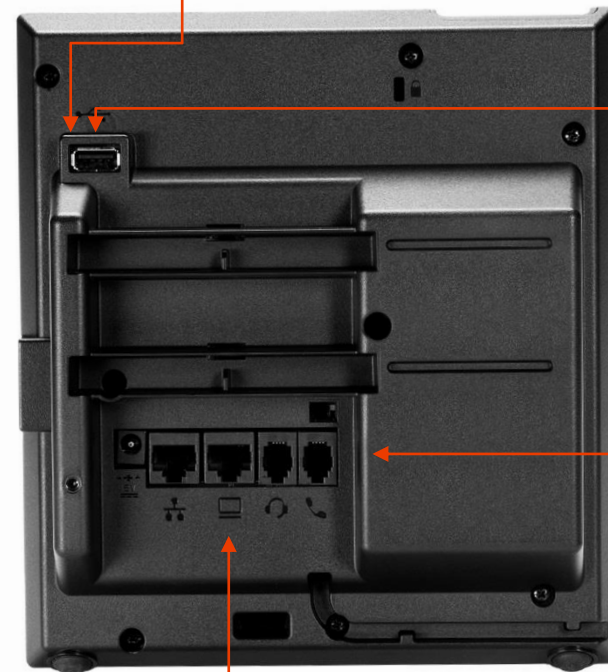
for lifelike voice quality on handset, speakerphone, or optional headset

## Add Obi WiFi USB Adapter

VVX 250  
VVX 350  
VVX 450



Poly VVX 350 shown



## Dedicated communications device

with QoS support

## USB ports

for Wi-Fi, headsets, and local call recording

## Network connectivity

via Gigabit Ethernet or Wi-Fi (using optional USB adapter)

## Power

via AC adapter or Power-over-Ethernet



# THE ULTIMATE WORK-FROM-HOME SETUP



# INTRODUCING CCX

**POLY'S FLAGSHIP TEAMS AND  
OPEN SIP DESKTOP SOLUTIONS**

**Open SIP now shipping**



MS TEAMS NATIVE APP



Android

ANDROID VERSION 9



# CCX SERIES PHONES FOR MICROSOFT TEAMS AND OPEN SIP

**Delivering superb experiences for today and for many years to come**

- Native Microsoft Teams experience
- Legendary sound quality (CCX 500, CCX 600)
- Built for performance
- Better together—headset and phone (CCX 500, CCX 600)
- Platform for the future
- Styles for all your use cases



**Poly CCX 400**

Entry-level phone  
Common areas



**Poly CCX 500**

Office, Knowledge Worker



**Poly CCX 500**  
**No handset model/use**  
**with headset**

Office, Knowledge Worker



**Poly CCX 600**

Manager, Executive



**Poly CCX 600**  
**No handset model/use**  
**with headset**

Manager, Executive



# CCX 700

## Manager, Executive

- 7-inch multi-touch LCD display
- Integrated video camera with privacy slider
- Android 9
- Poly HD Voice (100 Hz-20 kHz ) with Acoustic Clarity, Poly Acoustic Fence, NoiseBlockAI
- Dedicated Applications Button
- Integrated Bluetooth
- 2 x USB 2.0 (Type A and Type C)
- Integrated Wi-Fi
- SKU configuration: handset, no handset



# CCX PHONE SELECTION DETAILS



	Poly CCX 400	Poly CCX 500	Poly CCX 600	Poly CCX 700
User type	Entry level/Common Area	Office Cubicle, Knowledge worker	Manager, Executive	Manager, Executive
Touch	✓	✓	✓	✓
Color LCD Display	5 inch	5 inch	7 inch	7 inch
Android	Android 9	Android 9	Android 9	Android 9
Applications button		✓	✓	✓
USB	1 USB (Type A)	2 USB (Type A ,Type C)	2 USB (Type A ,Type C)	2 USB (Type A ,Type C)
Bluetooth	Optional (via USB dongle)	✓	✓	✓
Wi-Fi	Optional (via USB dongle) coming soon	Optional (via USB dongle) coming soon	✓	✓
Video Camera*			Optional EagleEye Mini USB Camera*	✓
SKU Configuration	Handset; Open SIP, Microsoft Teams	handset, no handset; Open SIP, Microsoft Teams	handset, no handset; Open SIP, Microsoft Teams	handset, no handset; Open SIP

\*Video is supported on Open SIP CCX 600 and CCX 700. Video is not supported on Microsoft Teams Edition CCX

# INTRODUCING VVX D230

**STAND-ALONE DECT™ WIRELESS SIP AND  
OPUS WITH REMOTE MANAGEMENT, TOOLS  
AND ANALYTICS VIA PDMS-SP**





# FEATURES FOR PRODUCTIVITY

- Up to 8 lines
- Up to 8 simultaneous calls
- Up to 10 handsets (per base)
- Up to 10 hours talk time
- Up to 100 hours stand by
- Distinctive incoming call treatment
- Call waiting, DND, Xfer, Hold
- Pick up and Divert, Intercom
- Called/Calling ID Information
- Local 3-way conferencing



**VVX D230 PHONE WITH DECT™  
BASE AND CHARGER**

**\$209 MSRP**

PN 2200-49235-001



**VVX D230 HANDSET**

**\$119 MSRP**

PN 2200-49230-001

# POLY VVX D230 DECT™ IP PHONE PHYSICAL FEATURES

**Removable bezel**

**MWI indicator**

**2" TFT color display**  
with backlit

**Two soft keys**

**Volume up/down,**  
4-way navigation and  
select key

**Alpha-numeric keys**

**Microphone**



**DECT™ frequency**  
1920-1930 MHz  
(North America)

**Speaker**

**Removable  
belt clip**

**2.5mm headset**

**NiMH  
rechargeable  
battery-pack  
compartment**



# VVX D230 DECT™ IP PHONE: WHAT'S IN THE BOX

**VVX D230 phone with base and charger, PN 2200-49235-001, MSRP \$209**

- VVX D230 DECT™ IP phone handset
- VVX D230 DECT™ IP phone base station
- Power adapter
- 1 network (LAN) cable
- Wireless handset belt clip
- Wireless handset 2.5mm to 3.5mm headset adapter
- Battery pack
- Product card
- Safety booklet
- Warranty card



**VVX D230 Handset**



**VVX D230 Base Station**



**Power Adapter**



**Belt Clip**

# VVX D230 DECT™ IP PHONE: WHAT'S IN THE BOX

VVX D230 phone with handset, PN 2200-49230-001, MSRP \$119

- VVX D230 DECT™ IP phone handset
- VVX D230 DECT™ IP phone charge stand
- Power adapter
- Wireless handset belt clip
- Wireless handset 2.5mm to 3.5mm headset adapter
- Battery pack
- Product card
- Safety booklet
- Warranty card



**VVX D230 Handset**



**VVX D230 Charge Stand**



**Power Adapter**



**Belt Clip**



# INTRODUCING THE POLY ROVE SOLUTION

**Scalable, secure wireless DECT™ IP phone solution**

- Microban antimicrobial product protection\*
- Highly scalable & flexible solution built to meet various customer sizes and use cases
- Utilize the latest standards in DECT™ wireless security to ensure conversations are secure
- Ruggedized IP65-rated handsets
- Tremendous Useability Features – Dedicated Line Keys !!!

Wireless DECT™ range up to 50 m/165 ft indoors and up to 300 m/980 ft outdoors

\*Included with Poly Rove 30, Poly Rove 40 handsets and charging cradles only

\*\*Drop proof up to 6.6 ft / 2 m



**POLY ROVE 30**



**POLY ROVE 40**

Adds Bluetooth & Emergency Key



**POLY ROVE B2**

1-2 Base station Systems

**POLY ROVE B4**

<254 Base station Systems

**POLY ROVE R8**

1-6 Repeaters per Base station

# POLY ROVE HANDSETS

## FEATURES AT A GLANCE



# HOW TO SCALE WITH ROVE BASES

## POLY ROVE B2 SINGLE CELL



**Concurrent Calls:**  
Up to 10

**Handsets:**  
Up to 20

**Sq. Ft:**  
Up to 5,000

## POLY ROVE B2 DUAL CELL



**Concurrent Calls:**  
Up to 20

**Handsets:**  
Up to 20

**Sq. Ft:**  
Up to 5,000-15,000

## POLY ROVE B4 MULTI CELL



**Concurrent Calls:**  
Up to 8 – 2,000

**Handsets:**  
Up to 30 – 1,000

**Sq. Ft:**  
Greater than 15,000

### Deployment Examples:

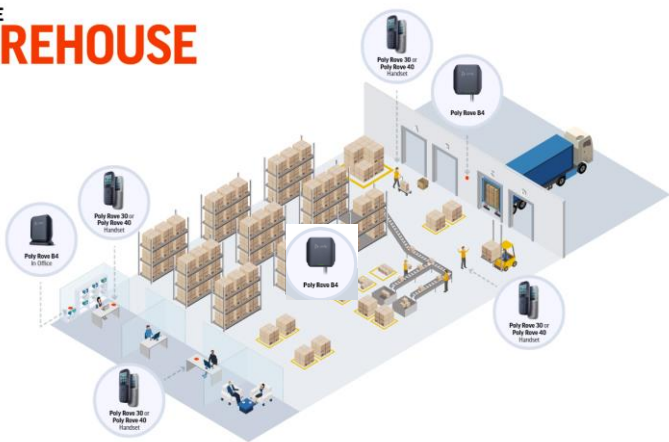
#### POLY ROVE CLINIC



#### POLY ROVE GROCERY



#### POLY ROVE WAREHOUSE



\*The drawings and graphics are not to scale.

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**MICROBAN<sup>®</sup>**  
ANTIMICROBIAL TECHNOLOGY

**+  
poly**



# **BUILT TO LAST. BUILT TO STAY CLEAN. READY FOR THE NEW NORMAL.**

**Powered by Microban®**

- Exclusive partnership with Microban, global leader in antimicrobial product protection
- Products featuring Microban antimicrobial technology will actively reduce the growth of bacteria 24/7 and for the product's expected lifetime



# MICROBAN TARGETED LAUNCH TIMELINE





# POLY ATA 3 SERIES



	OBi300	OBi302
Voice Services	4x SIP, 1x OBiTALK, 1x Bluetooth (Optional) 1x PSTN (Optional)	
Fax Services	Up to 2 Simultaneous T.38 and G.711 Pass-Thouru (Auto-Negotiated)	
Phone Ports	1x FXS port for connecting an analog phone	2x FXS ports for connecting analog phones
Ethernet	1x 10/100Mb Ethernet Port	2x 10/100Mb Ethernet Ports
USB Ports	One—Supports multiple USB devices using a 3 <sup>rd</sup> party USB hub	
Bluetooth	Optional Bluetooth using OBiBT accessory	
Wi-Fi	Optional 2.4/5 GHz 802.11ac Wi-Fi using OBiWi-Fi5G accessory	
Provisioning	HTTP/S, TFTP, DHCP, TR069, Opt 66-Broadsoft DMS, Zero Touch Provisioning Support	
Cloud Management	Fully configurable and manageable, with remote troubleshooting capabilities from PDMS-SP	



[Check out Trio C60 on Youtube](#)

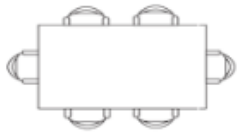


# INTRODUCING TRIO

**LEGENDARY CONFERENCE PHONE  
QUALITY AND VIDEO & COLLABORATION**

# TRIO ROOM AUDIO COVERAGE AND SIZING

7FT/2M



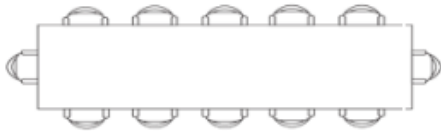
**Trio 8300**



## **Trio expansion mics**

Adds 14ft/4m to length of room  
Same mics for all Trios

12FT/3.6M

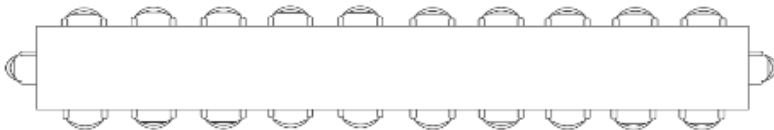


**Trio 8500**

## **IP daisy chain math**

3 Trio 8500 = 36ft x 12ft  
3 Trio 8800 = 60ft x 20ft

20FT/6M



**Trio C60**

**Trio 8800**

## **+ expansion mics**

3 8500's + Mics = 48ft x 12ft  
3 Trio C60 or 8800 = 74ft x 20ft

# MEET TRIO 8300

## **Poly NoiseBlock**

eliminates background noise for interruption-free meetings

## **HD Voice 14kHz**

up to 12' pickup

## **One-touch join**

Initiate meetings at the touch of a single button

## **Wi-Fi audio calling**

2.4-5GHz more reliable connectivity in high-density environments

## **Flexible connectivity**

allows connectivity to multiple platforms at once, plus audio connectivity for mobile devices

## **Modern design**

Future-proof flexible modular architecture





# MEET TRIO 8500 AND 8800

## **Poly NoiseBlock**

eliminates background noise for interruption-free meetings

## **Legendary voice quality**

HD Voice

## **One-touch join**

Initiate meetings at the touch of a single button

## **USB/Bluetooth speakerphone**

support for mobile devices and laptops

## **Flexible connectivity**

Freedom to deploy multiple SIP or cloud-based platforms

## **Modern design**

future-proof flexible modular architecture



# MEET TRIO C60

**All new design**

**Network Connectivity**

PoE/PoE+, Wi-Fi (2.4/5GHz)

**BYOD connectivity**

via Bluetooth or USB

**“HDMI ready” input**

for content sharing convenience when paired with Studio X50/30 or G7500 (non-Microsoft environments)

**Proximity Sensor (PIR)**

**Wired expansion mics**

(DECT™ in future release)

**Cable management channel**

USB/LAN/HDMI underneath



**Poly signature audio experience**

**Up to 4x faster performance**

Android 9 OS

**5” color display**

**Mute and volume controls conveniently placed**



# POLY TRIO C60



## **SIP CONFERENCE PHONE**

Enhance human connections with Poly signature audio for natural conversations with Trio C60



## **MICROSOFT TEAMS CERTIFIED**

Drive increased user adoption with Trio C60 so the technology in every room is familiar and consistent



## **ZOOM ROOM CONTROLLER**

Complement your Poly room video solution with fast, simple control from Trio C60





[Check out Poly Sync on Youtube](#)

# INTRODUCING: POLY SYNC

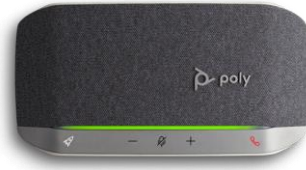
## USB/BLEETOOTH SMART SPEAKERPHONES

- Keep the focus on voices, not background noise
- Remarkable sound for meetings and music
- For IT it's easy - deploy and be done
- Sleek modern design across the models





# POLY SYNC FAMILY



	POLY SYNC 20	POLY SYNC 40	POLY SYNC 60
AVAILABILITY	November 2020	Coming soon	Coming soon
IDEAL FOR	Flexible enterprise professionals who split time between corporate office, home office, and travel	Flexible workspaces and huddle rooms where users bring their own devices	Small to medium conference rooms where users bring their own devices
CONNECTIVITY	Poly Sync 20: PC via USB, smartphone via Bluetooth. Poly Sync 20+: PC via USB or included BT600 Bluetooth adapter, smartphone via Bluetooth	PC via combined USB-A and USB-C cable, smartphone via Bluetooth. BT600 adapter available as an accessory for wireless connection to PC	PC via combined USB-A and USB-C cable, smartphone via Bluetooth. BT600 adapter available as an accessory for wireless connection to PC
LOUDSPEAKER FREQUENCY RESPONSE	80 Hz to 20 kHz	75 Hz to 20 kHz	75 Hz to 20 kHz
WIRELESS FREQUENCY	Bluetooth v5.0	Bluetooth v5.0	Bluetooth v5.0
BUILT-IN MICROPHONES	Three microphone steerable array	Three microphone steerable array	Six microphone steerable array
MIC PICKUP RANGE	7 ft / 2 m	8 ft / 2.5 m	10 ft / 3 m
TALK TIME	Battery mode: Up to 20 hours	Battery mode: Up to 20 hours	AC power mode only: Always on
USB SOCKETS	One - smartphone charger	One - smartphone charger	Two smartphone phone chargers - one USB video camera pass through
USER CONTROLS	Call answer/end, mute, volume up/down, programmable function button	Call answer/end, mute, volume up/down, programmable function button	Call answer/end, mute, volume up/down, programmable function button

# USB SPEAKERPHONE & CONFERENCE PHONE PORTFOLIO



Personal		Flexible/huddle		Small conference	Medium conference	Large conference	
<b>SYNC 20</b> <b>SYNC20+</b> BT600 Portable personal speakerphone (USB)		<b>SYNC 40</b> Speakerphone for flexible/huddle rooms (USB)		<b>POLY TRIO 8300</b> Classic entry-level SIP conference phone for small to medium sized rooms	<b>POLY TRIO 8500</b> Familiar everyday SIP conference phone for medium sized rooms	<b>POLY TRIO 8800</b> The original Poly Trio SIP conference phone for medium to large sized rooms	<b>POLY TRIO C60</b> Powerful SIP/Teams conference phone for medium to large sized rooms



# POLY HEADSETS FOR SERVICE PROVIDERS

THE BEST WIRED AND  
WIRELESS BUSINESS  
HEADSET SOLUTIONS  
FOR WFH



# POLY HEADSET NOISE CANCELLATION DEMOS



[Voyager 5200 Noise and Wind Cancelling](#)

[Blackwire 8225 Acoustic Fence](#)

[VVX 350 Acoustic Fence with Blackwire 5220 Headset](#)

[VVX 350 Acoustic Fence with EncorePro 720 Headset](#)

[Savi 8200 Close Conversation Limiting](#)

[Poly Calisto 7200 \(Voxbox\) vs Jabra Speak 710](#)

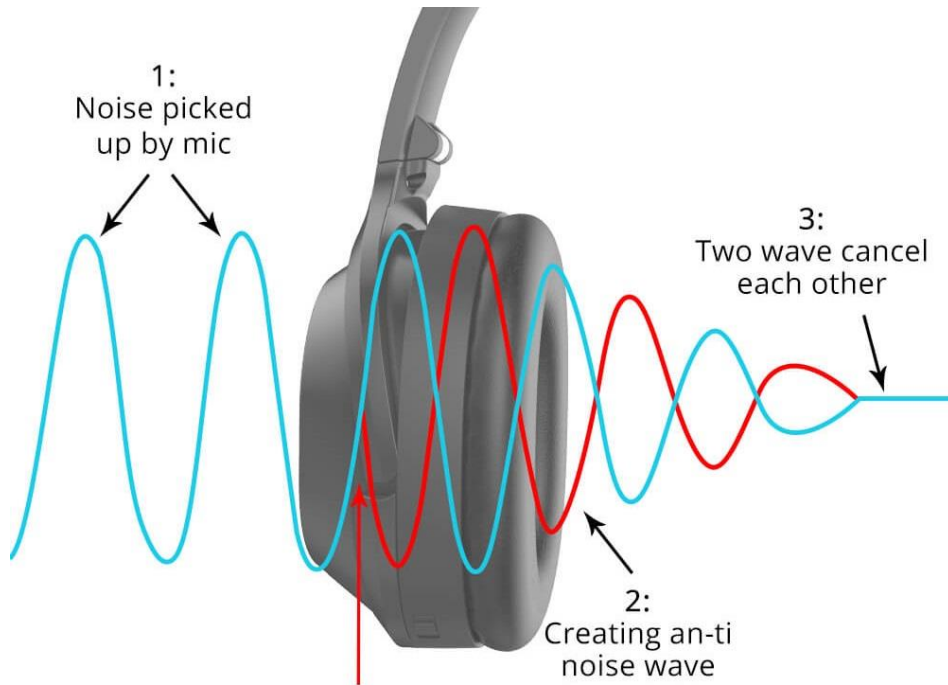
## **Poly Solves for WFH noises**

- ✓ Kids playing or baby crying
- ✓ Noisy neighbors
- ✓ Dog barking
- ✓ TV too loud
- ✓ Doorbell ringing
- ✓ Lawnmower and leaf blower
- ✓ Sirens and street noise
- ✓ Toilet flushing
- ✓ Forgot to mute while typing
- ✓ Blender running
- ✓ Zombie attack





# POLY HEADSETS SOLVE NOISY DISTRACTIONS



## ACTIVE NOISE CANCELLATION (ANC)

helps **you focus** when it's noisy around you

## VOYAGER 5200 SERIES FEATURES

### 1. FOUR-MIC NOISE CANCELING

Four-mic array and our adaptive DSP work together to cancel disruptive background noise like traffic or crowds.



## NOISE CANCELLATION AND ACOUSTIC FENCE

helps **others focus on you** when it's noisy around you

# WIRED USB HEADSETS

Tuned for Poly VVX phones + Acoustic Fence

## GOOD

### BLACKWIRE 3300 SERIES



- MSRP \$44.95—Blackwire 3310 USB-A Monaural
- MSRP \$54.95—Blackwire 3320 USB-A Binaural
- MSRP \$79.95—Blackwire 3315 USB-A Monaural
- MSRP \$84.95—Blackwire 3325 USB-A Binaural
- Recommended: xxx5 models include 3.5 mm plug and leatherette ear pads
- Comfortable, easy to deploy
- Bottom line: Top notch features and audio quality at a price your customer can afford
- Options: Also available in USB-C versions

## BETTER

### BLACKWIRE 5200 SERIES



- MSRP \$99.95—Blackwire 5210 USB-A Monaural
- MSRP \$109.95—Blackwire 5220 USB-A Binaural
- All day comfort
- Easy to deploy
- All models have both 3.5mm + USB
- Bottom line: All-day comfort and excellent audio provide a great value for those who spend the majority of their time on calls
- Options: Also available in USB-C versions

## BEST

### BLACKWIRE 8225



- MSRP \$209.95—Blackwire 8225, USB-A
- MSRP \$209.95—Blackwire 8225, MSFT, USB-A
- Features Acoustic Fence built-into headset
- Hybrid ANC (Active Noise Cancellation) 3 modes
- Most comfortable
- Hi-Fi stereo performance
- Easy to deploy
- Bottom line: Highest comfort, best audio quality plus Active Noise Cancellation and Poly's Acoustic Fence to tune into work and tune out distractions
- Options: USB-A to USB-C adapter available

# WIRED USB FOR CALL CENTER

## **GOOD** **ENCOREPRO 300 USB SERIES**



- MSRP \$79—EncorePro 310 Monaural
- MSRP \$89—EncorePro 320 Binaural
- Comfortable adjustable fit
- Flexible mic boom
- Dynamic Mute Alert
- Voice-optimized frequency response
- Bottom line: Durable call center quality with voice-optimized audio and lightweight comfort at a great price
- Note: There is also a USB-C options available

## **BETTER** **ENCOREPRO 500 USB SERIES**

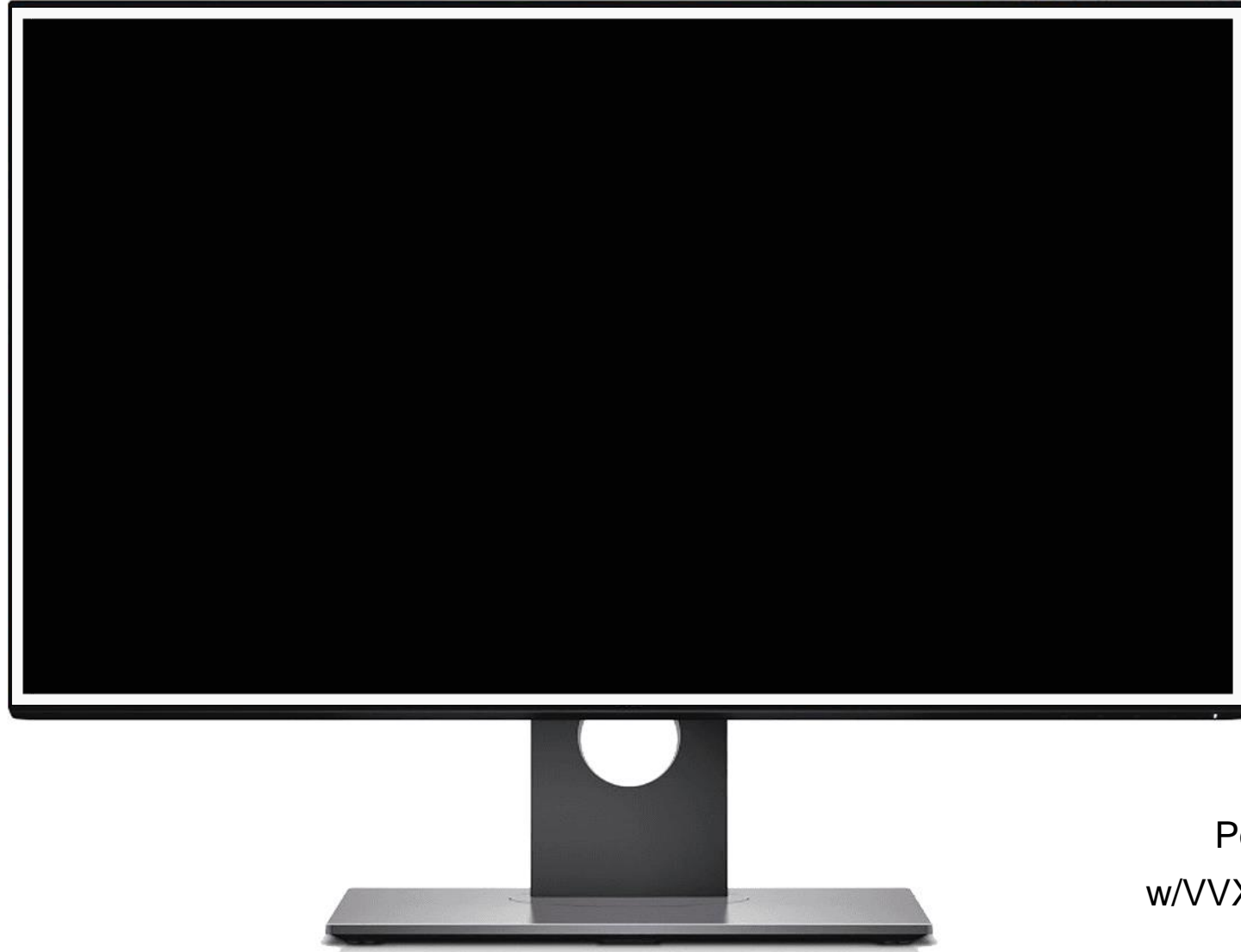


- MSRP \$149—EncorePro 515 Monaural USB-A
- MSRP \$179—EncorePro 525 Binaural USB-A
- MSRP \$169—EncorePro 545 Convertible USB-A
- Comfortable adjustable fit
- Noise-canceling microphone
- In-line call answer/end, mute and volume +/-
- Stereo wideband audio
- Superior noise and echo cancellation with DSP
- Bottom line: Noise-canceling microphone delivers call center comfort, quality, and durability. With Integrated USB, there's no need for an additional cable

## **BEST** **ENCOREPRO 700 USB SERIES**



- MSRP \$189—EncorePro 715 Monaural
- MSRP \$209—EncorePro 725 Binaural
- Luxurious comfort, distinctive design
- Exceptional audio with extendable boom
- In-line call answer/end, mute and volume +/-
- Stereo wideband audio
- Superior noise and echo cancellation with DSP
- Bottom line: High-performance for high-performers. All-day comfort with the best audio clarity, noise cancellation, all-day comfort and durability



Poly Acoustic Fence  
w/VVX 350 + EncorePro 720



# OPEN SIP (VVX/CCX)

## XML CODE

### For Acoustic Fence + headset

```
<PHONE_CONFIG>
```

```
<ALL
```

```
USB.headset.config.enabled="1"
```

```
voice.ns.hd.enable="1"
```

```
voice.ns.hs.enable="1"
```

```
voice.ns.USB.hd.enable="1"
```

```
voice.ns.hd.enhanced="1"
```

```
voice.ns.hs.enhanced="1"
```

```
voice.ns.USB.hd.enhanced="1"
```

```
voice.ns.hd.nonStationaryThouresh="8"
```

```
voice.ns.hs.nonStationaryThouresh="8"
```

```
voice.ns.USB.hd.nonStationaryThouresh="8"
```

```
voice.volume.persist.handset="1"
```

```
voice.volume.persist.headset="1"
```

```
voice.volume.persist.USBHeadset="1"
```

```
voice.volume.persist.handsfree="1"
```

```
feature.acousticFenceUI.enabled="1"
```

```
/></PHONE_CONFIG>
```



# POLY STATUS INDICATOR

## Let others know you're available or busy

- Syncs with Microsoft Skype for Business/Lync, Microsoft Skype, Cisco Jabber, Zoom, RingCentral, Circuit by Unify, CounterPath Bria, or can be controlled manually
- Audio and visual alerts for incoming calls and instant messages\*
- Customizable light colors
- 10 MP3 ringtones selections
- Adjustable volume and brightness control
- Syncs with over 35 additional softphones with Plantronics Hub for Windows/Mac
- PC-only (Mac coming soon)
- [Download required companion app](#)

\*Alerts for incoming calls and messages not supported by Mac or Attendant versions and alerts for incoming messages not supported by Cisco Jabber



\$55/£42/€47  
MSRP/LIST

P/N: 214023-01  
PSI

# WIRELESS DECT™ HEADSETS

**Powerful Savi and CS feature: Manager can join a live agent call by simply docking their headset to the agent's (same model) DECT™ base station**

## **GOOD**

### **CS 540**



- MSRP \$319.95—CS540 Convertible
- Legendary DECT™ 6.0 performance
- Noise-cancelling microphone
- Adaptive power (auto power vs range)
- Bottom line: The CS 540 is the standard by which all DECT™ Headsets are measured
- Option: MSRP \$79.95 APP-51 Electronic Hook Switch cable required to remotely operate Poly VVX IP phones
- CS 500XD Series triples DECT™ density
- 3 convertible wearing styles included

## **BETTER**

### **SAVI 7200 OFFICE SERIES**



- MSRP \$329.95—Savi 7210 Office Monaural
- MSRP \$349.95—Savi 7220 Office Binaural
- D = Deskphone
- CD = Computer + Deskphone + Mobile
- Legendary DECT™ 6.0 performance
- Enhanced audio performance
- Noise-cancelling microphone
- 12-hour talk time
- Bottom line: The 7200 Office series elevates your game with awesome audio connected to 800 different phone options
- Option: MSRP \$79.95 APP-51 Electronic Hook Switch cable required to remotely operate Poly VVX IP phones

## **BEST**

### **SAVI 8200 SERIES**



- MSRP \$439.95—Savi 8210 Monaural
- MSRP \$459.95—Savi 8220 Binaural
- MSRP \$473.95—Savi 8245 Convertible
- DECT™ 6.0 simultaneously paired to:
  - PC via USB
  - SIP phone via RJ9 + EHS
  - Cell phone via Bluetooth®
- ANC (Active Noise Canceling), noise cancelling microphone and adaptive power
- **Close Conversation Limiting—noise cancellation**
- Bottom line: The 8200 series is an enterprise-grade solution worthy of the CEO's desk and an all-star call center solution
- Option: MSRP \$79.95 APP-51 EHS cable

**PLANTRONICS + POLYCOM. NOW TOGETHER AS**  **poly**



# WIRELESS BLUETOOTH HEADSETS—ON AND OVER EAR

## GOOD

### VOYAGER 4200 UC SERIES



- MSRP \$199.95—Voyager 4210 Monaural
- MSRP \$219.95—Voyager 4220 Binaural
- Simultaneous pairing to PC and cell phone (or pair to Poly VVX phones via USB)
- Flexible boom noise-cancelling microphone
- Voice alerts + ALEXA built-in
- Bottom line: Ultra-popular headset with all-day comfort and excellent audio quality paired to your PC, cell or IP phone
- Options: USB-C version available
- NOTE: With latest firmware, the Voyager 4200 series can also be used as a USB-wired option (USB Micro in headset to USB-A or -C cable)

## BETTER

### VOYAGER FOCUS UC



- MSRP \$299.95—Voyager Focus UC
- Hi-fi stereo + Active Noise Canceling (ANC)
- All-day comfort headband + earpads
- Caller ID voice answer/ignore calls
- Smart sensor tells you when you're muted
- Simultaneous pairing to PC and cell phone
- Up to 12-hour battery power (talk or listen)
- Bottom line: ANC local noise cancellation + business-grade noise-cancelling boom mics deliver all-day business success at the desk or on-the-go
- Options: USB-A or USB-C versions available; also available without charging cradle (\$279.95)

## BEST

### VOYAGER 8200 UC



- MSRP \$379.95—Voyager 8200 UC
- Hi-fi stereo + Active Noise Canceling (ANC)
- Over-ear design enhances local isolation
- Luxurious fit and all-day comfort
- Intuitive controls + dynamic mute alert
- Simultaneous pairing to PC and cell phone
- Up to 24-hour battery power (talk or listen)
- 3.5mm cable option for cell phone and airlines
- Bottom line: An audiophile's dream meets business-grade telephony performance. The world melts away while you get the job done
- Options: USB-A or USB-C versions available; available in black or sand colors

\$279/£285/€317  
MSRP/LIST

V4210 D

\$299/£305/€340  
MSRP/LIST

V4210-CD  
V4210-M CD

\$299/£305/€340  
MSRP/LIST

V4220 D

\$319/£326/€363  
MSRP/LIST

V4220-CD  
V4220-M CD



2-way CD model

1-way D model

# VOYAGER 4200 OFFICE SERIES



**PERSONA: OFFICE WARRIOR**

V4210/4220 D  

- **D = Desk** phone
- + Bluetooth connection to mobile
- Charging base
- Up to 300 ft/91 m (line of sight)

V4210-M/V4220-M CD   

- **CD = Computer + Desk** phone
- + Bluetooth connection to mobile
- Charging base
- Up to 300 ft/91 m (line of sight)

# WIRELESS BLUETOOTH HEADSETS—IN EAR

## GOOD

### VOYAGER 5200 STANDARD



- MSRP \$119.95—Voyager 5200 Standard
- PN: 203500-101
- Small, lightweight, all-day comfort
- 4 adaptive microphones + WindSmart technology eliminate background noises
- Caller ID voice answer/ignore calls  
Smart sensor tells you when you're muted
- Sweatproof nano-coating (IPX4)
- 5-hour talk time
- Bottom line: 4 mics + Windsmart Technology = less noise even on a windy day. Comfortable and efficient over-ear/in-ear design

## BETTER

### VOYAGER 5200 UC



- MSRP \$219.95—Voyager 5200 UC
- PN: 206110-101
- 5200 UC has all the advantages of the Voyager 5200 Standard plus:
  - UC dongle to pair to your PC or desk phone
  - Carry case recharges headset 2x
- Bottom line: The Voyager 5200 UC is your ANYWHERE SOLUTION. Combat wind noise, crowd noise, workout sweat, and even work-from-home chaos with this versatile and powerful UC headset. The 5200 wearing style provides all-day comfort plus up to 5-hour talk time and the ability to simultaneously pair to your PC (or USB-enabled desk phone) and cell phone to seamlessly manage your calls

## BEST

### VOYAGER 6200 UC



- MSRP \$299.95—Voyager 6200 UC
- PN: 208748-101
- Hi-fi stereo + Active Noise Canceling (ANC)
- Ultra-comfortable in-ear + neck band design
- Caller ID voice answer/ignore calls
- Smart sensor tells you when you're muted
- Simultaneous pairing to PC and cell phone
- 16 hours listen, 9 hours talk, 14 days standby
- Charging base, carry case, and extra earbuds included
- Bottom line: Ultra-comfortable all-day solution sounds amazing with music and tackles the longest conference call. Take it on a run or tune out the world's distractions while you get the job done.
- Options: USB-A or USB-C versions

# VOYAGER 5200 OFFICE

NEW

## PERSONA: OFFICE WARRIOR

### V5200 D Office Series

- **D = Desk** phone base connection
- + Bluetooth connection to mobile
- Charging base
- Up to 250 ft/75 m (line of sight)

### V5200 CD/V5200 CD Office Series

- **CD = Computer + Desk** phone
- + Bluetooth connection to mobile
- Charging base
- Up to 250 ft/75 m (line of sight)



\$279/£285/€317  
MSRP/List

**V5200 D**

\$299/£305/€340  
MSRP/List

**V5200 CD  
V5200-M CD**






















# Voyager 5200 Series



# POLY DESK PHONE AND HEADSET COMPATIBILITY GUIDE

#BETTERTOGETHER

		POLY (PLANTRONICS) HEADSET SOLUTIONS				
						
	POLY (POLYCOM) PHONE SOLUTIONS	SAVI 8200 OFFICE SERIES HEADSETS	SAVI 8200 UC SERIES HEADSETS	SAVI 7200 OFFICE SERIES HEADSETS	VOYAGER OFFICE SERIES HEADSETS	VOYAGER UC SERIES HEADSETS
	V VX 101 Desk Phone	●		●	●	
	V VX 150 Desk Phone	●		●	●	
	V VX 201 Desk Phone	●		●	●	
	V VX 250 Desk Phone	●	●	●	●	●
	V VX 301/311 Desk Phone	●		●	●	
	V VX 350 Desk Phone	●	●	●	●	●
	V VX 401/411 Desk Phone	●	●	●	●	●
	V VX 450 Desk Phone	●	●	●	●	●
	V VX 501 Desk Phone	●	●	●	●	●
	V VX 601 Desk Phone	●	●	●	●	● ●
	CCX 400 Desk Phone	▶	▶	▶	▶	▶
	CCX 500 Desk Phone	▶	▶	▶	▶	● ● ●
	CCX 600 Desk Phone	▶	▶	▶	▶	● ● ●
	OBi2182 Desk Phone	●	●	●	●	● ●

## CONNECTIVITY OPTIONS:

- Requires additional APP-51 (38439-11) Electronic Hook Switch Cable or with included Telephone Interface Cable (86007-01) and additional Handset Lifter HL10 (60961-35)
- Included Telephone Interface Cable (86007-01) and additional Handset Lifter HL10 (60961-35)
- RJ9 U10P cable (27190-01)
- Plug & Play USB-A
- Plug & Play USB-C
- Bluetooth
- ▶ Testing in progress. Refer to the CCX phone software release notes.

# POLY USB CAMERAS AND AUDIO- VIDEO BAR

USB UPGRADES TO YOUR  
HOME OFFICE, HUDDLE  
ROOM, OR SMALL  
CONFERENCE ROOM





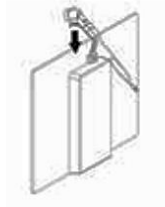
[EagleEye Mini on Youtube](#)

# EAGLEEYE MINI USB

## Personal | Huddle

- PN 7200-84990-001 **MSRP \$155**
- 1080P @30fps USB 2.0 camera
- Built-in mechanical privacy shutter
- Built-in Stereo mics
- Mechanically adjustable tilt
- Excellent color and clarity
- Manage software with Poly Companion App
- Pairs with laptop/PC (plug and play)
- Pairs with VVX 501 and VVX 601 (UCS 5.7.1+)
- VVX kit (PN 2200-85010-001) without mounting kit

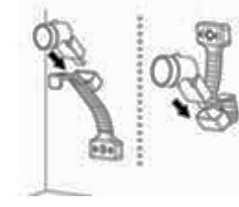
Top Mount



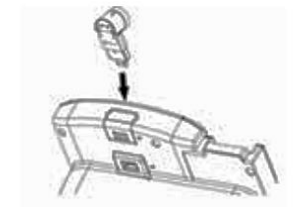
Bottom Mount



Wall Mount



VVX Mount





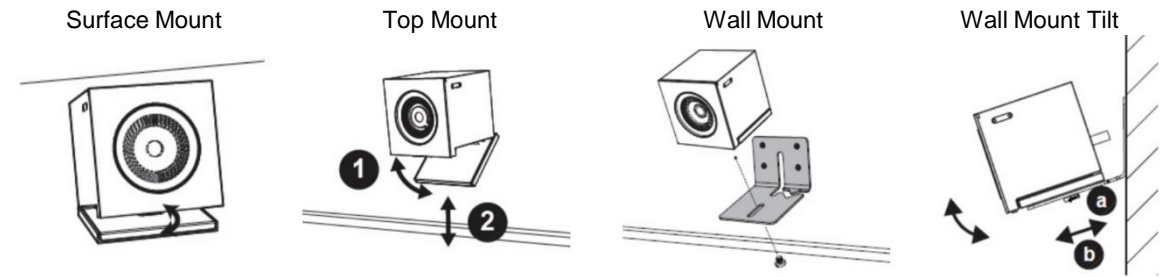


[EagleEye Cube USB on Youtube](#)

# EAGLEEYE CUBE USB

**Personal | Huddle | Medium**

- PN 7230-63695-001 **MSRP \$799**
- 4K USB 3.0 camera + 120° field of view
- Automatic Group Framing or Speaker Tracking
- EPTZ (electronic pan/tilt/zoom)
- 5x electronic zoom (2.0x lossless)
- Built-in mechanical privacy shutter
- Mechanically adjustable tilt
- Stereo mics (for speaker tracking)
- Pairs with laptop/PC (plug and play)
- Manage software with Poly Companion App
- Mounting kit included





Studio Group Frame & Speaker Tracking

Studio Presenter Mode

## POLY STUDIO

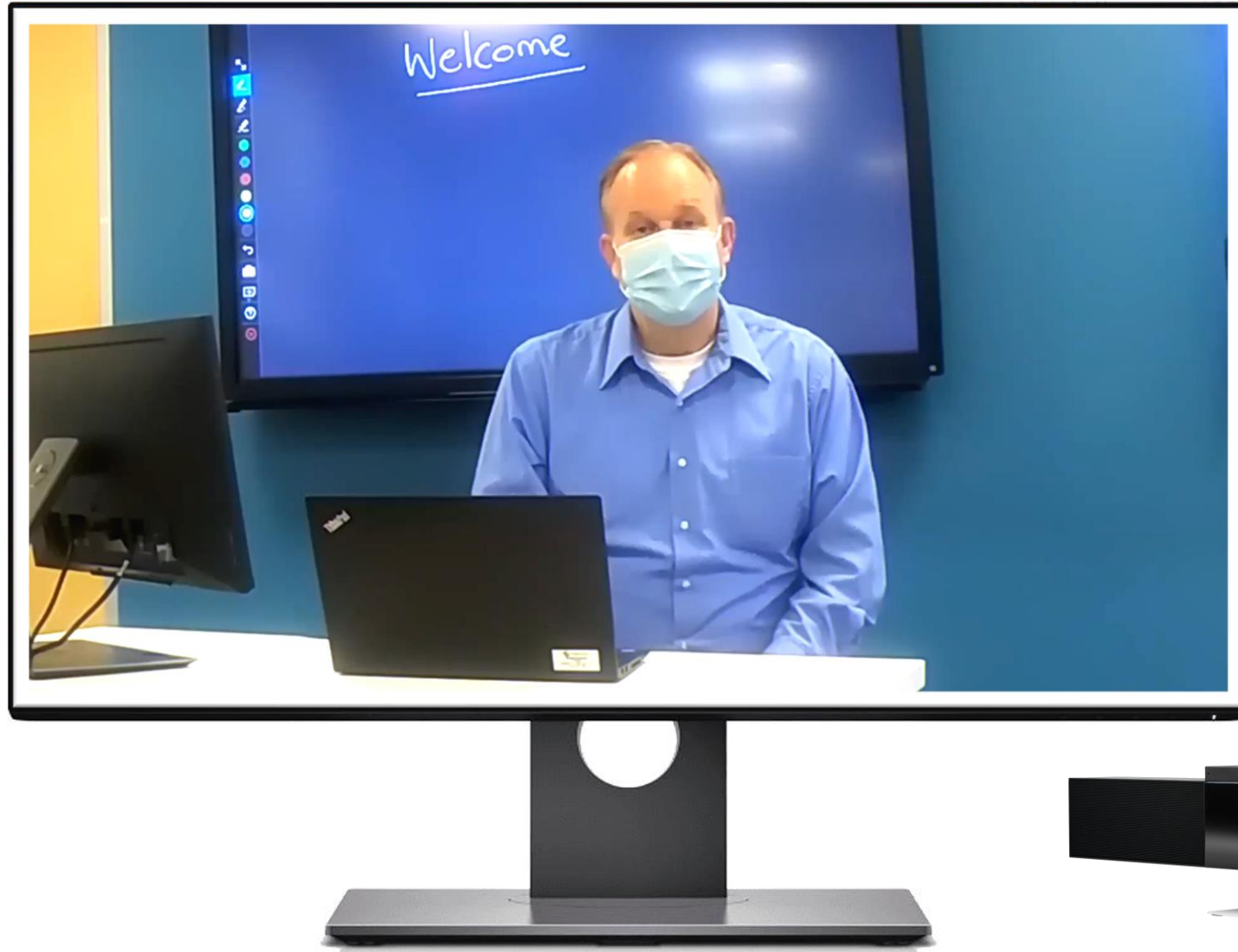
### Personal | Huddle | Medium

- PN 7200-85830-001 **MSRP \$949**
- 4K USB 3.0 camera + 120° field of view
- Automatic Group Framing or Speaker Tracking
- EPTZ (electronic pan/tilt/zoom)
- 5x electronic zoom (2.0x lossless)
- Built-in mechanical privacy shutter
- Best-in-class audio sound bar
- 6 microphones with stereo tracking
- NoiseBlock AI and Acoustic Fence Noise Cancellation
- Pairs with laptop/PC (plug and play)
- Pairs with Trio using Visual+
- Credenza mount included
- Manage with Companion App or Poly Lens via IP connection over Wi-Fi
- Mounting kit (PN 7230-86040-001) for above/below monitor mount





## Poly Studio Group Framing & Speaker Tracking



**Poly Studio Presenter Mode**





Studio X Meeting AI

## INTRODUCING STUDIO X SERIES

**A RADICALLY SIMPLE VIDEO AND AUDIO BAR WITH BUILT-IN  
ANDROID COMPUTING TO MANAGE YOUR MEETING SERVICES**



# WHAT IS STUDIO X?

- Radically simple
- Audio-video bar
- Auto-tracking EPTZ camera
- ***Built-in Android PC***
- ***Poly Meeting AI & Acoustic Fence***
- Multi-platform connectivity
- Multi-registration capability
- One-touch join meetings
- Easy to share wired (HDMI) or wirelessly from any device (even guests)
- Control via touch-screen monitor or via Poly's TC8 touch control







## Poly Studio X Meeting AI

# STUDIO X APPLICATIONS/FEATURES

	Poly Video App	Zoom Room App	Microsoft Teams App	GotoRooms App
Supported Poly Devices	Studio X30 Studio X50 G7500	Studio X30 Studio X50 G7500	Studio X30 Studio X50	Studio X30 Studio X50
Dual Monitor (on supported devices)	✓	✓	✗	✗
USB Device Mode	✓	✓	✗	✓
HDMI Content Input	✓	✓	✗	✓
Wireless Content Sharing	Poly Content App, Airplay, Miracast	Zoom content sharing, ultrasonic proximity	Microsoft Teams content sharing, proximity	GoToRoom content sharing
Digital Whiteboarding	✓	✓	Join Only	✗
Touch Monitor Support	✓	✓	✓	✓
Supported Poly Controllers	TC8 Trio	TC8 Trio	TC8	TC8
Automatic Camera Framing	✓	✓	✓	✓
NoiseBlockAI	✓	✓	✓	✓
Acoustic Fence	✓	✓	✓	✓



# 5 REASONS TO BUY POLY STUDIO X

## VIDEO CONFERENCING MEETS RADICAL SIMPLICITY



### 01 MESS OF CABLES AND MANAGING A ROOM PC

IT teams can get rooms up and running in

**LESS THAN TWO MINUTES**

with an all-in-one, turnkey set-up process. There are only two components—the video bar and touch controller—that are immediately paired right out of the box. No extra cords, cables, USB peripherals, or PCs to hide somewhere.



### 02 RUNNING FROM ROOM TO ROOM TO CHECK EQUIPMENT

Centralized and secure remote management is critical to deploying at scale. For IT teams, this means:



Less time



Less money



More control

### 03 “HELP! HOW DO YOU OPERATE THIS THING?”

How many times have you been pulled into a meeting room because a co-worker needs help dialing into a video call?

**Users can start meetings instantly, with no IT help needed.**



### 04 BACKGROUND NOISE BINGO

Studio X's Poly MeetingAI innovations, such as

**Acoustic Fence & NoiseBlockAI**

can intelligently differentiate between essential sounds, like speaker voices, and unnecessary noise. An innovative acoustic chamber design and next-gen beamforming microphones help meeting participants hear and be heard, sparking some serious meeting mojo for all.



### 05 GUESSING WHO'S SPEAKING

Wide-view 4k cameras are smart enough to show just the people in the room and adjust automatically, helping co-workers from points afar feel like they're in the same room. Whether colleagues are together in a huddle room or working from home, they feel closer than ever and can accomplish more.



# RADICALLY SIMPLE TO USE

## POLY TC8

- Familiar SP/Ecosystem Room interface or multi-platform experience with Poly Video App
- Bundled with Studio X family or purchased separately

### Flexible Alternatives

- SP/Ecosystem Room Controller app or Poly Control App on customer-supplied device
- Poly App can also use:
  - Touch display
  - Full set of APIs
  - Optional remote control

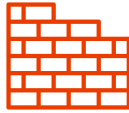


# AWESOME AUDIO EXPERIENCES



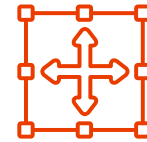
## **Poly's legendary audio**

with crisp, room-filling sound made possible by an innovative acoustic chamber design



## **NoiseBlockAI**

blocks out unwanted noise and distractions, made possible by innovative machine learning algorithms



## **Next-generation beamforming microphone array (X50)**

clearly picks up all voices in the room



## **Acoustic Fence**

captures only the voices within a defined zone in open workspaces

# STUDIO X30 AND STUDIO X50



## **POLY STUDIO X30**

Ideal for huddle rooms of up to 4 participants



## **POLY STUDIO X50**

Ideal for small to midsize room of up to 8 participants

Feature	X30	X50
Monitors supported	1	2
Speakers	1 (mono)	2 (stereo)
Microphone pickup	15 feet (4.5M)	25 feet (7.6M)
Camera Zoom	4x	5x
Camera Presets	None	Yes
External microphone support	No	Yes
Aux audio in and out	No	Yes
Size	17.4" x 2.5" x 2.4" (442mm x 63mm x 62mm)	30.0" x 4.0" x 4.0" (762mm x 102mm x 102mm)



# PRICING



## **POLY STUDIO X30 WITH POLY TC8 CONTROLLER**

**\$2,199 MSRP**

PN 2200-86260-001 (with TC8)

available without controller for \$1,699 MSRP

PN 2200-85980-001



## **POLY STUDIO X50 WITH POLY TC8 CONTROLLER**

**\$3,499 MSRP**

PN 2200-86270-001 (with TC8)

available without controller for \$2,999 MSRP

PN 2200-85970-001



INTRODUCING

# POLY STUDIO P SERIES

# POLY STUDIO P5

## Precision-tuned webcam

- Exceptional camera optics designed to make you look your best
- Unique design features that set it apart from competitors
- Poly Lens cloud management





# POLY STUDIO P5

## Video and audio features



**Exceptional  
camera optics**



**Automatic  
low-light  
compensation**



**Brilliant colors  
optimized to  
make you look  
your best**



**Camera view  
designed to show  
just you and not  
too much**



**Built-in  
directional  
microphone**





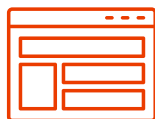
# POLY STUDIO P5

## Design features

Status LED

Easily fits atop laptop  
or display

Poly Lens desktop  
app controls settings  
and updates



Poly Lens cloud  
management



Integrated  
privacy shutter

USB connection to  
wireless headset adapter

Tripod-ready

Small and rugged  
for portability

# POLY STUDIO

## P5 KITS

**Complete audio, video and management bundles**

- Includes everything you need
- Single-box design simplifies ordering and deployment
- Easy to set up
- One software app controls everything



# POLY STUDIO P5 KITS

A range of options for any workstyle



## **POLY STUDIO P5 KIT with Blackwire 3210**

Professional webcam and  
single-ear corded headset



## **POLY STUDIO P5 KIT with Blackwire 3325**

Professional webcam and  
stereo corded headset



## **POLY STUDIO P5 KIT with Voyager 4220 UC**

Professional webcam and  
stereo wireless headset



## **POLY STUDIO P5 KIT with Poly Sync 20+**

Professional webcam and  
smart speakerphone

# POLY STUDIO P15

**The personal video bar that's the closest thing to being there**

- Look and sound your best on video calls with one sleek device
- Easy fits atop your display, or tripod mount for flexibility
- Robust cloud management using Poly Lens
- Certified for Zoom and Microsoft Teams





# POLY STUDIO P15

## Video features



**4K resolution**



**High-performance  
image sensor**



**Optimized field  
of view**



**Automatic low-light  
compensation and  
brilliant colors**



**Automatic  
camera framing**



**Integrated  
privacy shutter**



# POLY STUDIO P15

## Audio features



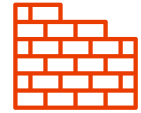
**Integrated speaker  
with acoustic  
suspension**



**Advanced  
microphone array**



**NoiseBlockAI**



**Acoustic Fence**







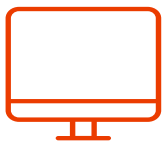
## POLY STUDIO P21

**The personal meeting display where form and function unite**

- Everything you need in one sleek, stylish device
- Simple to set up and connect
- Works with any app
- Dedicated video display when you're in calls, additional PC/Mac display when you're not

# POLY STUDIO P21

## Video and audio features



**21" enterprise-grade display**



**Exceptional camera optics**



**Integrated ambient lighting**



**Integrated microphone with powerful stereo speakers**





# POLY STUDIO P21

## Design features

Integrated privacy shutter



LED status bar



Easy access controls



USB hub built-in



Wireless phone charging



# PDMS-SP

## WHAT IS IT?

Poly CLOUD SOFTWARE that: Provides cloud management access and troubleshooting tools to Poly IP Phones

- ✓ Remote PCAP
- ✓ Call analytics
- ✓ Remote reboot
- ✓ Live config updates
- ✓ Syslog levels & Access
- ✓ API access
- ✓ ZTP: Zero Touch Provisioning
- ✓ Much more

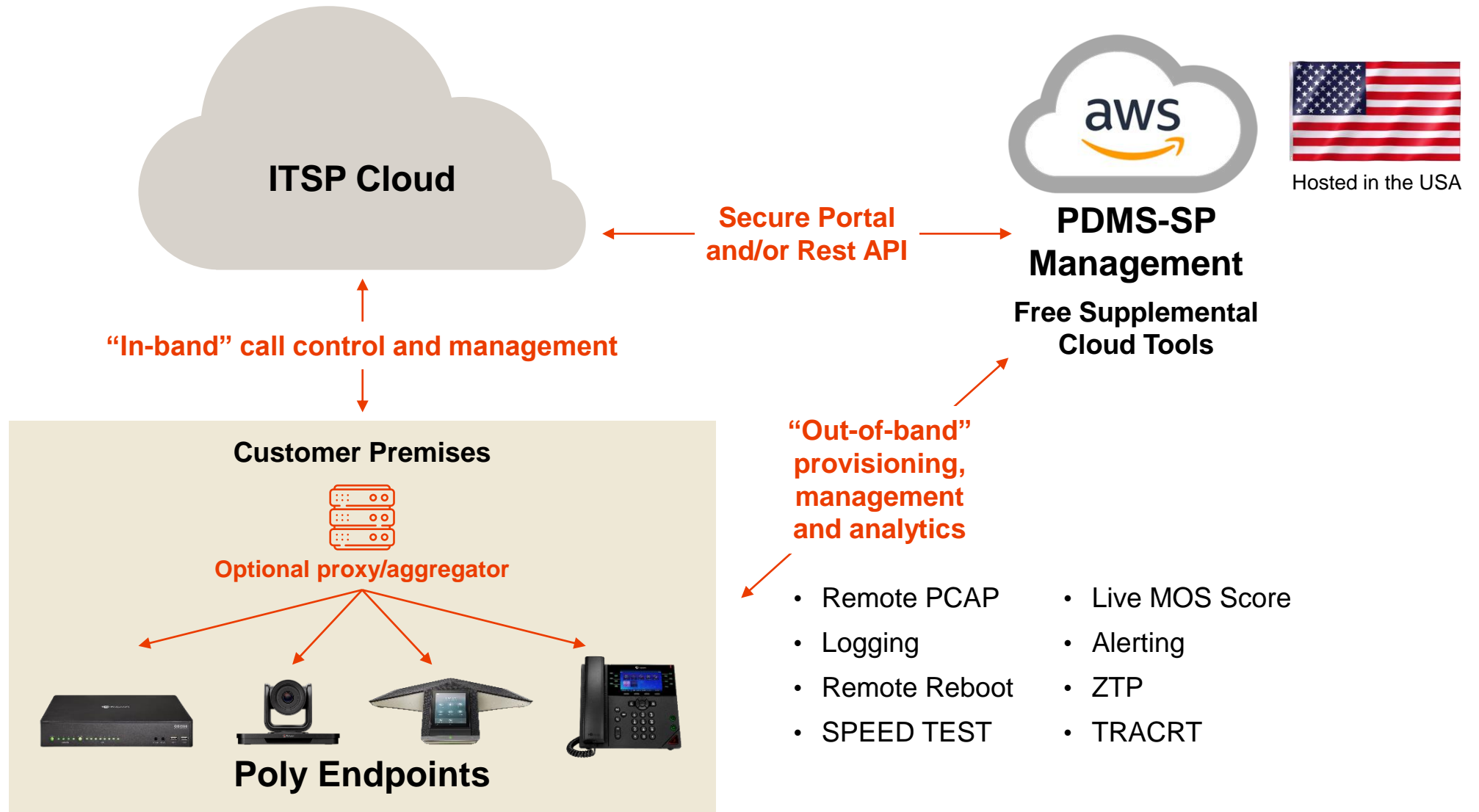
**WHAT'S THE COST?**  
**FREE TO POLY PARTNERS**



# CLOUD UC DEPLOYMENT



# CLOUD UC DEPLOYMENT WITH PDMS-SP





# CURRENT PDMS-SP SUPPORTED DEVICES



**ROVE DECT PHONES**

**CCX PHONES**



**ALL VVX PHONES**

On both UCS and Obi-Edition  
software



**OBI VOICE ADAPTERS**



**TRIO CONFERENCE PHONES**

UCS Software Version 5.8 or higher and on all Obi devices (any load)

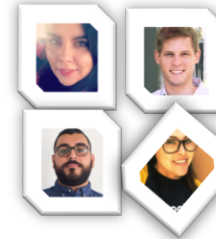
# THE ICAM AMERICAS TEAM



**SOUTH  
AMERICA**



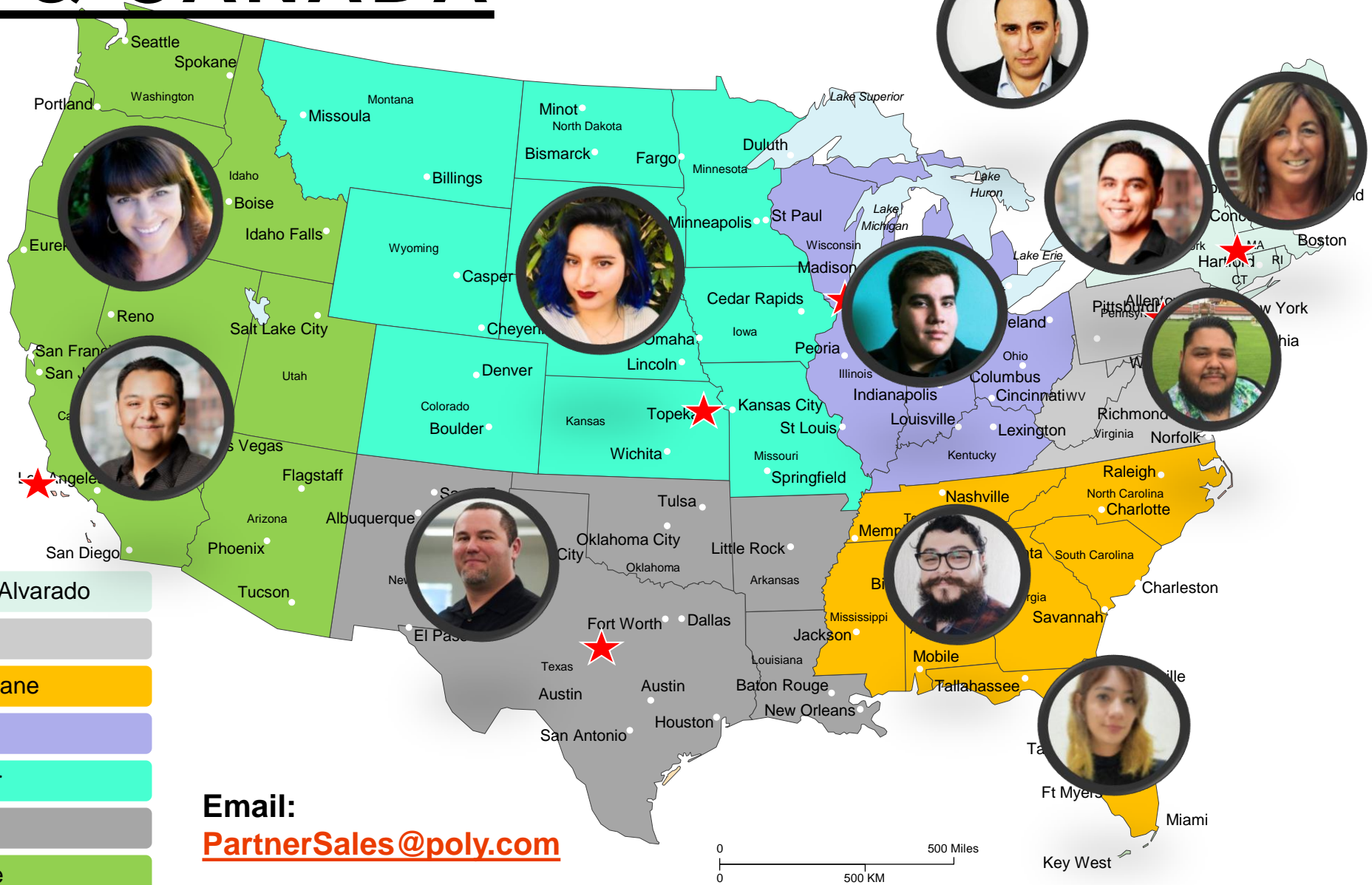
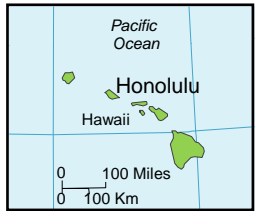
**TEAM NSP**



**21 COUNTRIES  
15 MACRO REGIONS  
5 NATIONAL RESELLERS**



# ICAM USA & CANADA



**1. Northeast** – Veronica Moriarty + Ricardo Alvarado

**2. Mid-Atlantic** – Mizrael Rodriguez

**3. Southeast** – Karina Marquez + Joel Montane

**4. Great Lakes** – Mikeal Rios

**5. North Central & Mountain** – Laina Secor

**6. Southwest** – Guillermo Villarreal

**7. West** – Roberto Osorno & Shannon Doyle

**9. Canada** – Miguel Wilches

**Email:**  
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OUR MISSION:

**Make it easy to do business with Poly.**





# POLY PARTNER RESOURCES:



<https://Partners.Poly.com>

- Digital assets: sales presos, images, etc.
- Quotes on demand
- Price list
- Poly University & product certification
- Demo/NFR program
- Deal registration and Promotions
- Support & Compatibility Guide
- Partner Support Team
- Demos On Demand / SE Chat (coming)

